

Benefits to Service Your Needs

Exclusively For

OKHEEI

Presented by:

David Spence

David.spence@nfp.com

4811 Gaillardia Parkway, Suite 300 Oklahoma City, OK 73142

March 11, 2021

Partner. Preserve. Prosper.





OKHEEI

Dental

Effective Date: 1/1/2022

| | | Current | | | | | | | |
|-----------------------|-----------------------------|----------------------------|-------------------------------------|------------------------------|--|--|--|--|--|
| Benefits | Delta Dental Preventive PPO | Delta Dental Low PPO | Delta Dental Low Plus Premier | Delta Dental High PPO | Delta Dental High Plus Premir | | | | |
| In-Network | In-Network | In-Network | In-Network | In-Network | In-Network | | | | |
| Deductible | | | | | | | | | |
| Individual | \$50 | \$^ | 100 | \$ | 50 | | | | |
| Family | \$100 | \$2 | 200 | \$1 | 150 | | | | |
| Coinsurance | | | | | | | | | |
| Preventative | 100% | 100% | 100% | 100% | 100% | | | | |
| Basic | 80% | 75% | 70% | 85% | 70% | | | | |
| Major | N/A | 60% | 50% | 60% | 50% | | | | |
| Orthodontia | N/A | N/A | N/A | 50% | 50% | | | | |
| Endodontics Level | N/A | 75% | 70% | 85% | 70% | | | | |
| Periodontics Level | N/A | 75% | 70% | 85% | 70% | | | | |
| Calendar Year Maximum | | | | | | | | | |
| Dental | \$750 | \$1 | ,000 | \$2,000 | | | | | |
| Lifetime Maximum | | | | | | | | | |
| Orthodontia | N/A | N | I/A | Unli | mited | | | | |
| Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | | | | |
| Coinsurance | | | | | | | | | |
| Preventative | 100% | 10 | 00% | 10 | 10% | | | | |
| Basic | 80% | 70 | 0% | 70 | 0% | | | | |
| Major | N/A | 80 | 0% | 50 | 0% | | | | |
| Orthodontia | N/A | N | I/A | 50% | | | | | |

Note: D+C = Deductible + Coinsurance.

This benefit analysis is a brief outline of the services covered and should be used for illustrative purposes only. In case of a discrepancy between this analysis and the carrier's plan documents, the carrier's plan documents will prevail. I certify that I have read and understand this disclaimer ______.

| | | | | Current | | | | | | |
|---------------------------|-----|-------|------|------------------|------------------|---------------------------|---------------------|-----------------------------|--|--|
| ost Analysis | | | | Delta Dental PPO | Delta Dental PPO | Delta Dental Plus Premier | Delta Dental PPO | Delta Dental Plus Premir | | |
| Rates | | Count | s | | | | | | | |
| Employee Only | 398 | 383 | 1125 | \$18.36 | \$29 | 9.96 | \$39.82 | | | |
| Employee + Spouse | 45 | 66 | 195 | \$37.52 | \$64 | 1.28 | \$79.60 | | | |
| Employee + Child | 24 | 45 | 149 | \$30.24 | \$44.06 | | \$58.64 | | | |
| Employee + Child(ren) | 45 | 57 | 174 | \$39.58 | \$53 | 3.80 | \$75.82 | | | |
| Family | 27 | 59 | 202 | \$60.18 | \$90 | \$90.10 \$119.56 | | 9.56 | | |
| Estimated Monthly Premium | | | | \$13,127.40 | \$26,0 | 82.36 | \$106, | 400.66 | | |
| Estimated Annual Premium | | | | \$157,528.80 | \$312, | 988.32 | \$1,276 | ,807.92 | | |
| Grand Total | | | | | | \$1,747,325.04 | | | | |
| Annual Percentage Change | | | | | | | | | | |
| Annual Dollar Change | | | | | | | | | | |

OKHEEI

Dental

Effective Date: 1/1/2022

| | | Renewal | | | | | | | |
|-----------------------|-----------------------------|----------------------------|-------------------------------------|-----------------------|--------------------------------------|--|--|--|--|
| Benefits | Delta Dental Preventive PPO | Delta Dental Low PPO | Delta Dental Low Plus Premier | Delta Dental High PPO | Delta Dental High Plus Premir | | | | |
| In-Network | In-Network | In-Network | In-Network | In-Network | In-Network | | | | |
| Deductible | | | | | | | | | |
| Individual | \$50 | \$ | 100 | \$ | 550 | | | | |
| Family | \$100 | \$2 | 200 | \$ | 150 | | | | |
| Coinsurance | | | | | | | | | |
| Preventative | 100% | 100% | 100% | 100% | 100% | | | | |
| Basic | 80% | 75% | 70% | 85% | 70% | | | | |
| Major | N/A | 60% | 50% | 60% | 50% | | | | |
| Orthodontia | N/A | N/A | N/A | 50% | 50% | | | | |
| Endodontics Level | N/A | 75% | 70% | 85% | 70% | | | | |
| Periodontics Level | N/A | 75% | 70% | 85% | 70% | | | | |
| Calendar Year Maximum | | | | | | | | | |
| Dental | \$750 | \$1 | ,000 | \$2,000 | | | | | |
| Lifetime Maximum | | | | | | | | | |
| Orthodontia | N/A | N | I/A | Unli | imited | | | | |
| Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | | | | |
| Coinsurance | | | | | | | | | |
| Preventative | 100% | 10 | 00% | 10 | 00% | | | | |
| Basic | 80% | 7 | 0% | 7 | 0% | | | | |
| Major | N/A | 8 | 0% | 5 | 0% | | | | |
| Orthodontia | N/A | N | I/A | 5 | 0% | | | | |

Note: D+C = Deductible + Coinsurance.

This benefit analysis is a brief outline of the services covered and should be used for illustrative purposes only. In case of a discrepancy between this analysis and the carrier's plan documents, the carrier's plan documents will prevail. I certify that I have read and understand this disclaimer ______.

| | Renewal | | | | | | | | |
|---------------------------|-------------|-------|------|------------------|---------------------|---------------------------|---------------------|-----------------------------|--|
| Cost Analysis | st Analysis | | | Delta Dental PPO | Delta Dental PPO | Delta Dental Plus Premier | Delta Dental PPO | Delta Dental Plus Premir | |
| Rates | | Count | S | | | | | | |
| Employee Only | 398 | 383 | 1125 | \$18.36 | \$33 | 2.06 | \$46.60 | | |
| Employee + Spouse | 45 | 66 | 195 | \$37.52 | \$68.78 | | \$93.14 | | |
| Employee + Child | 24 | 45 | 149 | \$30.24 | \$47.14 | | \$68.62 | | |
| Employee + Child(ren) | 45 | 57 | 174 | \$39.58 | \$5 | 7.58 | \$88.72 | | |
| Family | 27 | 59 | 202 | \$60.18 | \$90 | 6.42 | \$139.90 | | |
| Estimated Monthly Premium | | | | \$13,127.40 | \$27,9 | 910.60 | \$124 | 508.76 | |
| Estimated Annual Premium | | | | \$157,528.80 | \$334, | 927.20 | \$1,494 | l,105.12 | |
| Grand Total | | | | | \$1,986,561.12 | | | | |
| Annual Percentage Change | | | | | 13.69% | | | | |
| Annual Dollar Change | | | | | | \$239,236.08 | | | |

0% Increase 91% Loss Ratio 10% Increase - 7% Concession 111% Loss Ratio 20% Increase - 17% Concession 146% Loss Ratio

OKHEEI

Dental

Effective Date: 1/1/2022

| | | Option 1 | | | | | | |
|-----------------------|-----------------------------|----------------------------|------------------------|-----------------------|-------------------------|--|--|--|
| Benefits | Delta Dental Preventive PPO | Delta Dental Low PPO | Delta Dental Low PPO | Delta Dental High PPO | Delta Dental High PPO | | | |
| In-Network | In-Network | In-Network | In-Network | In-Network | In-Network | | | |
| Deductible | | | | | | | | |
| Individual | \$50 | \$1 | 00 | \$ | 50 | | | |
| Family | \$100 | \$2 | 200 | \$1 | 50 | | | |
| Coinsurance | | | | | | | | |
| Preventative | 100% | 100% | 100% | 100% | 100% | | | |
| Basic | 80% | 75% | 75% | 85% | 85% | | | |
| Major | N/A | 60% | 60% | 60% | 60% | | | |
| Orthodontia | N/A | N/A | N/A | 50% | 50% | | | |
| Endodontics Level | N/A | 75% | 75% | 85% | 85% | | | |
| Periodontics Level | N/A | 75% | 75% | 85% | 85% | | | |
| Calendar Year Maximum | | | | | | | | |
| Dental | \$750 | \$1, | 000 | \$2,000 | | | | |
| Lifetime Maximum | | | | | | | | |
| Orthodontia | N/A | N | /A | Unlii | mited | | | |
| Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | | | |
| Coinsurance | | | | | | | | |
| Preventative | 100% | 10 | 0% | 10 | 0% | | | |
| Basic | 80% | 7: | 5% | 85 | 5% | | | |
| Major | N/A | 60 |)% | 60 |)% | | | |
| Orthodontia | N/A | N | /A | 50% | | | | |

Note: D+C = Deductible + Coinsurance.

This benefit analysis is a brief outline of the services covered and should be used for illustrative purposes only. In case of a discrepancy between this analysis and the carrier's plan documents, the carrier's plan documents will prevail. I certify that I have read and understand this disclaimer

| Counts | | Delta Dental PPO | Delta Dental | Delta Dental | Delta Dental | Delta Dental | |
|--------|-----------------------|----------------------------|---|---|---|--|--|
| Counts | , | | | PPO | Delta Dental Delta Dent | | |
| | , | | | | | | |
| 383 | 1125 | \$18.36 | \$28 | .86 | \$41.48 | | |
| 66 | 195 | \$37.52 | \$61.90 | | \$82.90 | | |
| 45 | 149 | \$30.24 | \$42.44 | | \$61.08 | | |
| 57 | 174 | \$39.58 | \$51 | .82 | \$78.96 | | |
| 59 | 202 | \$60.18 | \$86 | .78 | \$124.52 | | |
| | | \$13,127.40 | \$25,122.34 | | \$110,8 | 323.50 | |
| | | \$157,528.80 | \$301,4 | 168.08 | \$1,329 | 882.00 | |
| | | | \$1,788,878.88 | | | | |
| | | | 2.38% | | | | |
| | | | | \$41,553.84 | | | |
| | 383 66 45 57 | 66 195 45 149 57 174 | 383 1125 \$18.36 66 195 \$37.52 45 149 \$30.24 57 174 \$39.58 59 202 \$60.18 \$13,127.40 \$157,528.80 | 383 1125 \$18.36 \$28 66 195 \$37.52 \$61 45 149 \$30.24 \$42 57 174 \$39.58 \$51 59 202 \$60.18 \$86 \$13,127.40 \$25,1 \$157,528.80 \$301,4 | 383 1125 \$18.36 \$28.86 66 195 \$37.52 \$61.90 45 149 \$30.24 \$42.44 57 174 \$39.58 \$51.82 59 202 \$60.18 \$86.78 \$13,127.40 \$25,122.34 \$157,528.80 \$301,468.08 \$1,788,878.88 2.38% | 383 1125 \$18.36 \$28.86 \$41 66 195 \$37.52 \$61.90 \$82 45 149 \$30.24 \$42.44 \$61 57 174 \$39.58 \$51.82 \$78 59 202 \$60.18 \$86.78 \$12 \$13,127.40 \$25,122.34 \$110,8 \$157,528.80 \$301,468.08 \$1,329,8 \$1,788,878.88 \$2.38% \$41,553.84 | |

0% Increase -2% Decrease 6% Increase

OKHEEI Dental

Effective Date: 1/1/2022

| | | Option 2 | | | | | | | |
|-----------------------|-----------------------------|----------------------------|-------------------------------------|-------------------------|---------------------------------------|--|--|--|--|
| Benefits | Delta Dental Preventive PPO | Delta Dental Low PPO | Delta Dental Low Premier Plus | Delta Dental High PPO | Delta Dental High Premier Plus | | | | |
| In-Network | In-Network | In-Network | In-Network | In-Network | In-Network | | | | |
| Deductible | | | | | | | | | |
| Individual | \$50 | \$^ | 00 | \$ | 50 | | | | |
| Family | \$100 | \$2 | 200 | \$1 | 150 | | | | |
| Coinsurance | | | | | | | | | |
| Preventative | 100% | 100% | 90% | 100% | 90% | | | | |
| Basic | 80% | 75% | 70% | 85% | 70% | | | | |
| Major | N/A | 60% | 50% | 60% | 50% | | | | |
| Orthodontia | N/A | N/A | N/A | 50% | 50% | | | | |
| Endodontics Level | N/A | 75% | 75% | 85% | 85% | | | | |
| Periodontics Level | N/A | 75% | 75% | 85% | 85% | | | | |
| Calendar Year Maximum | | | | | | | | | |
| Dental | \$750 | \$1, | 000 | \$2,000 | | | | | |
| Lifetime Maximum | | | | | | | | | |
| Orthodontia | N/A | N | /A | Unli | mited | | | | |
| Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | | | | |
| Coinsurance | | | | | | | | | |
| Preventative | 100% | 90 |)% | 90 | 0% | | | | |
| Basic | 80% | 70 |)% | 70 | 0% | | | | |
| Major | N/A | 50 |)% | 50% | | | | | |
| Orthodontia | N/A | N | /A | 50% | | | | | |

Note: D+C = Deductible + Coinsurance.

This benefit analysis is a brief outline of the services covered and should be used for illustrative purposes only. In case of a discrepancy between this analysis and the carrier's plan documents, the carrier's plan documents will prevail. I certify that I have read and understand this disclaimer ______.

| | | | | Option 2 | | | | | |
|---------------------------|-----|--------|------|------------------|---------------------|---------------------------|---------------------|---------------------------|--|
| Cost Analysis | | | | Delta Dental PPO | Delta Dental PPO | Delta Dental Premier Plus | Delta Dental PPO | Delta Dental Premier Plus | |
| Rates | | Counts | i | | | | | | |
| Employee Only | 398 | 383 | 1125 | \$18.36 | \$31 | .10 | \$46.20 | | |
| Employee + Spouse | 45 | 66 | 195 | \$37.52 | \$66 | 5.72 | \$90.36 | | |
| Employee + Child | 24 | 45 | 149 | \$30.24 | \$45.74 | | \$66.56 | | |
| Employee + Child(ren) | 45 | 57 | 174 | \$39.58 | \$55.86 | | \$86.06 | | |
| Family | 27 | 59 | 202 | \$60.18 | \$93 | 3.54 | \$135.70 | | |
| Estimated Monthly Premium | | | | \$13,127.40 | \$27,0 | 76.00 | \$121 | ,898.48 | |
| Estimated Annual Premium | | | | \$157,528.80 | \$324,912.00 | | \$1,462 | 2,781.76 | |
| Grand Total | | | | | | \$1,945,222.56 | | | |
| Annual Percentage Change | | | | | | 11.33% | | | |
| Annual Dollar Change | | | | | | \$197,897.52 | | | |
| | | | | | 5% In | crease | 14% I | ncrease | |

OKHEEI Dental

Effective Date: 1/1/2022

| | | Option 3 | | | | | | |
|-----------------------|----------------|----------------|----------------|----------------|----------------|--|--|--|
| | Delta Dental | | | |
| | Preventive | Low | Low | High | High | | | |
| Benefits | PPO | PPO | Plus Premier | PPO | Plus Premir | | | |
| In-Network | In-Network | In-Network | In-Network | In-Network | In-Network | | | |
| Deductible | | | | | | | | |
| Individual | \$50 | \$ | 100 | \$1 | 00 | | | |
| Family | \$100 | \$2 | 200 | \$3 | 300 | | | |
| Coinsurance | | | | | | | | |
| Preventative | 100% | 100% | 100% | 100% | 100% | | | |
| Basic | 80% | 75% | 70% | 85% | 70% | | | |
| Major | N/A | 60% | 50% | 60% | 50% | | | |
| Orthodontia | N/A | N/A | N/A | 50% | 50% | | | |
| Endodontics Level | N/A | 75% | 70% | 85% | 70% | | | |
| Periodontics Level | N/A | 75% | 70% | 85% | 70% | | | |
| Calendar Year Maximum | | | | | | | | |
| Dental | \$750 | \$1 | ,000 | \$2,000 | | | | |
| Lifetime Maximum | | | | | | | | |
| Orthodontia | N/A | N | I/A | Unli | mited | | | |
| Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | Out-of-Network | | | |
| Coinsurance | | | | | | | | |
| Preventative | 100% | 10 | 0% | 10 | 0% | | | |
| Basic | 80% | 7 | 0% | 70 |)% | | | |
| Major | N/A | 8 | 0% | 50% | | | | |
| Orthodontia | N/A | N | I/A | 50% | | | | |

Note: D+C = Deductible + Coinsurance.

This benefit analysis is a brief outline of the services covered and should be used for illustrative purposes only. In case of a discrepancy between this analysis and the carrier's plan documents, the carrier's plan documents will prevail. I certify that I have read and understand this disclaimer ______.

| | | | | Option 3 | | | | | |
|---------------------------|-----|--------|------|------------------|------------------|----------------------------------|---------------------|--------------------------|--|
| Cost Analysis | | | | Delta Dental PPO | Delta Dental PPO | Delta Dental Plus Premier | Delta Dental PPO | Delta Dental Plus Premir | |
| Rates | | Counts | | | | | | | |
| Employee Only | 398 | 383 | 1125 | \$18.36 | \$32 | 2.06 | \$43.80 | | |
| Employee + Spouse | 45 | 66 | 195 | \$37.52 | \$68 | 3.78 | \$87.56 | | |
| Employee + Child | 24 | 45 | 149 | \$30.24 | \$47.14 | | \$64.50 | | |
| Employee + Child(ren) | 45 | 57 | 174 | \$39.58 | \$57 | 7.58 | \$83.40 | | |
| Family | 27 | 59 | 202 | \$60.18 | \$96 | 6.42 | \$131.52 | | |
| Estimated Monthly Premium | | | | \$13,127.40 | \$27,910.60 | | \$117, | ,038.34 | |
| Estimated Annual Premium | | | | \$157,528.80 | \$334,9 | 927.20 | \$1,404 | 1,460.08 | |
| Grand Total | | | | | | \$1,896,916.08 | | | |
| Annual Percentage Change | | | | | | | | | |
| Annual Dollar Change | | | | | | \$149,591.04 | | | |
| | | | | | =0/.1 | | 1.10/ 1 | | |

7% Increaase

11% Increase